



**PDG: Your European Oracle Expert**

**Optimized standard solutions  
With Oracle Applications**



**Improve your performance**

# PRIMUS DELPHI GROUP

## The major full-service-supplier regarding the implementation and operation of the Oracle E-Business Suite

PDG was founded as a joint venture of PRIMUS Solutions AG and Delphi Business Information Consultants GmbH.

Today PDG is Oracle Platinum Partner and the biggest consulting partner in the German speaking region of Europe.

Primus Solutions AG was founded 1992, is Oracle Certified Partner, and focuses on consulting for supply chain planning and logistics.

Delphi Business Information Consultants GmbH was founded in 1993, is also Oracle Certified Partner and focuses on financial applications.

*„We help our customers to successfully reach their milestones and project goals.“*



PRIMUS DELPHI GROUP:  
The European Partner

## Our Implementation Philosophy

PDG's 55 qualified consultants have on average 15 years experience within the IT industry, and on average 8 years experience in implementing the Oracle E-Business Suite.

PDG, Primus and Delphi have always been appreciated by international companies, who rely on our knowledge of local regulations and legislation

Being E-Business Suite - partner for a very long time we managed to achieve a high reputation. PDG's customer base covers Fortune 1000 companies as well as medium sized businesses. Our stable and steadily growing customer base comprises companies like Frutarom, Eftec, EAO, Panasonic, DE-STA-CO Europe, Martin Yale International, Synventive, Emerson/ Knürr, etc.

We deploy a structured implementation methodology which allows to

- follow a structured approach tailored to the specific project situation
- work towards clearly defined milestones
- provide the relevant project documentation at just the right level, tailored to the customers in-house requirements
- work according an agreed project plan taking into account realistic resource availability
- do project controlling on a regular basis in short time intervals as agreed with our customer's project sponsor
- make use of the time and effort already spent for the existing implementation, and the experiences already gathered with that implementation
- minimize the required resources and avoid to 're-invent the wheel'.

## Our Locations

### Germany

Munich  
Birkerfeld 15  
D – 83627 Warngau  
Tel +49.8024.90269.65

Hamburg  
Am Hange 27  
D – 22844 Norderstedt  
Tel +49.4028.4186.15

### Switzerland

Zurich  
Taefernstrasse 4  
CH – 5405 Baden-Daettwil  
Tel +41.56.53500.12

# Services

## ■ Consulting

- Project Management
- Solution design
- Implementing
- Process optimization (cross modules and systems)
- Release Upgrades (Rel. R11 to R12)
- Post-Production Support
- Maintenance contracts

## ■ Training

- Technical trainings
- Key User trainings
- End User trainings

## ■ Development

- System integration
- EBS Add ons
- Data migration
- Data analysis/ Reports (Oracle Reports, BI-Publisher)
- Database Tuning
- Web services
- Mobile Devices
- DBA-Support
- Security-Checks

## ■ Hardware

- Hardware Concepts
- Hardware Sizing
- Installation

## ■ Outsourcing

- Infrastructure Management
- Operating/ Maintenance
- ASP Solutions

## ■ Licence

- Oracle licensed products
- PDG licensed products
- Third party software



# Solutions

## ■ Oracle Business Solutions

- E-Business Suite
- BI Applications
- Demantra
- Sourcing
- Oracle Transportation Management
- Oracle Retail
- Oracle Projects
- Sales Managementsystem

## ■ E-Business Suite Add ons

- PDG Master Data Management
- PDG Cash Receipt Management
- PDG Document Management
- PDG Anlagenspiegel
- PDG GDPdU for Oracle Financials (country specific)
- PDG Touch screen Interface
- Invoice Management : Invoice IT
- Reporting out from E-Business Suite into Excel: Excel4Apps
- Dataloads using Excel into E-Business Suite: More4Apps
- HP-RIM Archiving



Oracle E-Business Suite is the most comprehensive suite of integrated, global business applications

*„Talk with an expert:  
Ask a hunter about hunting ,  
Ask a fishing man about fishing,  
Ask a wine grower about wine.  
This will always be an inspiring conversation.”*

**Talk with us  
about Oracle Applications.**

**We are your full-service supplier  
regarding the implementation and operation  
of the Oracle E-Business Suite.**

**We are looking forward to you contacting us.**

**[www.primus-delphi-group.com](http://www.primus-delphi-group.com)**

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**ORACLE** Platinum  
Partner