

With Primus Sourcing Solutions
Strategic sourcing will be your success story

With SourcingEasyEntry
Make the first steps fast and well priced

With ProfessionalSourcing
Realize your business solution

With optimized Processes
Ensure sustained success

With Primus Solutions
Rely on your experienced partner

Primus Solutions
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Primus Solutions

Internet based Sourcing Solutions

SourcingEasyEntry & ProfessionalSourcing

Our plug and play web based solutions for
Online Auctions, Request for Quotation, Request for Information
will convince you

Try our solutions and decide for Primus Solutions



»With Primus Solutions EasyEntry
we reached results
exceeding or expectations 200%
- within in a fraction of time«

J. Kleebinder, Member of the board ELK Fertighaus AG

With Primus Solutions and Oracle Sourcing you take the right decision for your future oriented Procurement solutions. Visit us at www.primus-solutions.com to get more information about us and our solutions or contact info@primus-solutions.com

Primus Solutions - just solutions.



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Primus Sourcing Solutions

Your enduring procurement success

For many companies global sourcing and e-sourcing solutions are important issues - although the decision to implement according strategies is often postponed - reasons being the potential risk of time consuming projects and unpredictable costs.

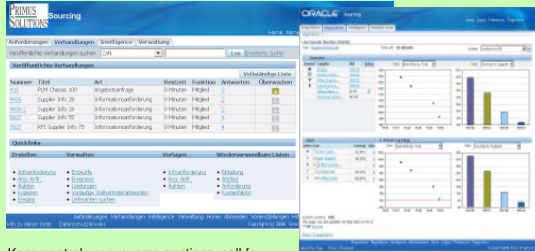
Instead of starting a major implementation project a lot of companies would prefer to have the chance to try out and test an easy-to-implement, easy-to-understand and cost effective solution, and finally make a decision based on their own experience.

Primus Solutions offers you exactly that : Try out 'Oracle Sourcing' - a solution with a very good global reputation . You decide afterwards whether one of the world's leading solution for managing RFQ's, RFP's and reverse auctions helps you to optimise your sourcing processes and saves costs. Companies like Toys'R'us or TUI are already successfully using Oracle Sourcing !

SourcingEasyEntry

Your fast and low-budget start

Before making a final decision Sourcing Easy Entry gives you the chance to manage RFP's, RFQ's and reverse auctions within a limited but significant timeframe. Primus Solutions will support you during that test phase and provides all the required infrastructure including software license. You can concentrate on what really matters - you will not have to build a new system from scratch.



Keep control your reverse auctions, call for tenders and RFQ's and manage the results of your negotiations online.

Primus' sourcing solutions are web-enabled. They allow you to do real global sourcing by inviting suppliers all over the world.

The solutions also allows you to have your procurement teams distributed all over the world - get easy global collaboration at your fingertips.

Oracle Sourcing is available in multiple languages and provides you with the following benefits:

- Multiple negotiations can be managed simultaneously
- For complex call for tenders or auctions data can be loaded into the system from MS-Excel
- Suppliers get the chance to facilitate imports from MS-Excel when participating in an auction
- You can generate even complex reports
- All auction activity is logged and auction data protected by a user management system (Compliance)
- An integral communications platform helps you managing RFQ's and optimises your supplier communication

ProfessionalSourcing

Your individual business solution

Primus Solutions Easy Entry and Oracle Sourcing provides you with a rapid and effective entry into optimising sourcing processes.

After a successful trial phase provided by SourcingEasyEntry we are sure you will want to continue using the solution within your company. Primus Solutions develops an individual implementation strategy and supports whatever is best for you :

- Primus Solutions provides all of the required infrastructure, allowing access through the internet (Hosting)
- Primus Solutions provides consulting services supporting the implementation throughout your company
- Primus Solutions offers system management services should you prefer to have the application based in your own data centre

By agreeing reasonable service levels you can be sure to have a solution matching exactly your requirements.

Standardised interfaces are provided allowing to integrate Oracle Sourcing with your existing ERP - solution. If required, the whole scope of functionality of the Oracle eBusiness Suite can be made available to you.

Optimised Processes

Your opportunities and your success

Oracle Sourcing can simplify and automate your complete strategic sourcing process :

From analysing your purchase volumes and your suppliers performance, through the negotiation phase and quotation management up to the purchase order. Your strategic purchasing team will be enabled to optimise its processes based on powerful and flexible tools and implement best practises in your company.

Oracle Sourcing is a must-have for companies which have the need to identify cost intensive areas within the procurement process by using a software product supporting your whole supply chain. The solution helps you to automate supplier selection and contract negotiation with qualified vendors. Oracle Sourcing is the only software product supporting the full procurement process:



The Elk Fertighaus AG, being Austrias largest manufacturer of prefabricated and block houses, could gain tremendous savings through the use of Primus Solutions Sourcing EasyEntry and ProfessionalSourcing.

Initial cost reductions were between 5% and 20% within the first negotiations. The efficiency was stunning - 35 quotations could be collected and analysed within just 3 hours. That is the equivalent to 9 rounds of negotiation with the supplier sales force - which would have been too time consuming and would never have taken place otherwise.

Through the reusability of the system setup future negotiations can be managed even more efficient.

Primus Solutions

Your reliable partner

Primus Solutions offers professional services supporting Oracle's business software eBusiness Suite. Primus Solutions started 1992 and is the number one E-Business Suite partner maintaining offices in Germany, Austria and Switzerland.

Oracle Sourcing is a module of the Oracle eBusiness Suite. You will benefit from one of the world leading software manufacturers and from the know-how of an experienced implementation partner.

Quality comes first when delivering according customer requirements. Our business knowledge, long-time experience and an excellent system know-how of our staff ensure a successful system implementation according your needs.

Try our profound knowledge and make use of the attractive pricing scheme.

Use state-of-the-art sourcing solutions ! We are looking forward to help you. For further details, please contact info@primus-solutions.com



You don't get rich by that what you earn.
You get rich by what you don't spend.
(Henry Ford)